

# CONNECT YOUR SALES CLOUD TO ON-PREMISES DATA

Salesforce and SharePoint are popular solutions used in most enterprises and small businesses. However, connecting the Salesforce cloud and on-premises SharePoint hasn't been possible until now.

54%

say application and data source integration is the most pressing challenge due to various issues.

82%

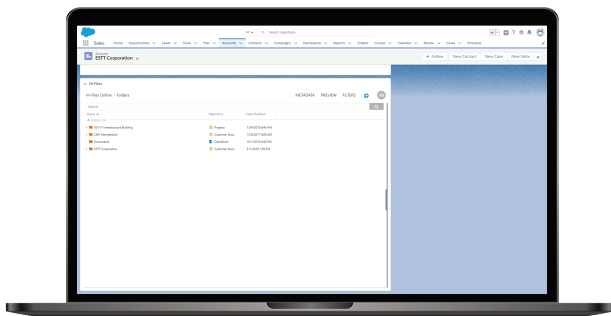
say that navigating through different systems/locations for the most current versions of documents negatively affects productivity.

Now there's a solution

**CONNECT  
SALESFORCE  
WITH  
ON-PREMISES  
SHAREPOINT**

M-Files for Salesforce lets you find, access and manage all connected information through the Salesforce user interface. This means you never have to leave Salesforce to look for documents and other content.

All data and documents, even from your on-premises repositories, such as SharePoint, is available in one view directly within the Salesforce user interface. Your Salesforce views of documents in on-premises SharePoint libraries can be customized to reflect your organization's customer structure and use cases.



See documents and other files that are stored in SharePoint directly in the familiar Account and Opportunity views in Salesforce.

Browse, edit and add new documents to the library as you would in SharePoint. Or alternatively, use Search to look for data from within your SharePoint sites.

## FAST AND EASY SETUP

## BRIDGE THE GAP BETWEEN STRUCTURED SALESFORCE DATA & UNSTRUCTURED DOCUMENTS

About

**80-90%** of all data is

estimated to be unstructured data<sup>3</sup>. That means data stored in various



documents



images

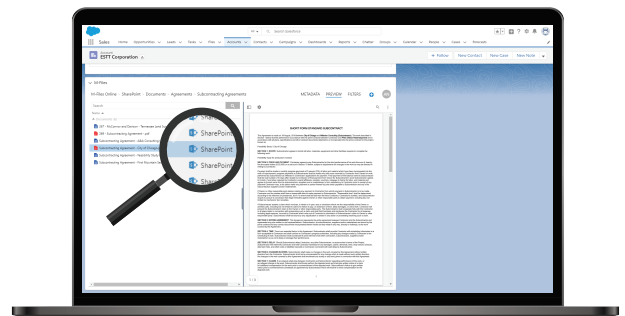


emails



others

rather than in your CRM system.



Deployment in your environment requires only minor configuration. Contact M-Files or an authorized M-Files partner to connect your Salesforce environment to your on-premises SharePoint libraries today!



**M-Files**



**SharePoint**

Explore how M-Files has supported information management in companies all over the globe at **M-Files.com**



## ABOUT SMARTBRIDGE

Smartbridge is an **M-Files** certified partner experienced in reselling, architecting and implementing M-Files for enterprises. We apply thought leadership and innovation to bring our customer's intelligent content management goals to reality. Our experience with data management, integration and enterprise applications ensures your M-Files deployment will successfully serve as a foundational component to your overall application architecture.

Smartbridge **Salesforce** certified experts are backed by decades of experience in implementing and maintaining core enterprise systems. With our deep expertise in custom application and integration development, Smartbridge is uniquely positioned to help customers with complex CRM implementations. We help our customers with the Salesforce platform from beginning to end with a full range of services such as Assessment & Health Check, Lightning Migration, Support & Maintenance, and RPA integration.

The full suite of Smartbridge services includes Digital Innovation, Systems Modernization, Applications Integration, Data & Analytics, Custom Development and Robotic Process Automation. Visit [Smartbridge.com](https://Smartbridge.com) for articles, videos and podcasts to inspire your journey.



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