

CATEGORY	SUBCATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT/SERVICE PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*
<i>Business Intelligence & Analytics</i>	<i>Named User</i>	<i>MicroStrategy</i>	<i>Production Perpetual (One-time) Named User Licensing</i>				
Business Intelligence & Analytics	Named User	MicroStrategy	MicroStrategy Architect Named User Perpetual(Oldbook)		\$ 5,000	20%	\$ 4,030.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Architect Bundle (NU)		\$ 1,667	20%	\$ 1,343.60
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Power User Enterprise Edition (NU)		\$ 801	20%	\$ 645.61
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Consumer User Enterprise Edition (NU)		\$ 268	20%	\$ 216.01
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client-Web (NU)		\$ 200	20%	\$ 161.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client-Desktop (NU)		\$ 200	20%	\$ 161.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client-Mobile (NU)		\$ 200	20%	\$ 161.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client-Application (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client-Application- Office (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client-Application Power-BI (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client - Application - Tableau (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client - Application - Qlik (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client - Hyper-Mobile (NU)		\$ 100	20%	\$ 80.60
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client - Hyper-Office (NU)		\$ 100	20%	\$ 80.60
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client - Hyper-Web (NU)		\$ 100	20%	\$ 80.60
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client-Reporter (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server-Reporter (NU)		\$ 134	20%	\$ 108.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server-Intelligence (NU)		\$ 400	20%	\$ 322.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server-Analytics (NU)		\$ 134	20%	\$ 108.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server-Distribution (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server-Transaction (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server-Collaboration (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server-Geospatial (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Drivers-OLAP (NU)		\$ 34	20%	\$ 27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Drivers-Big Data (NU)		\$ 34	20%	\$ 27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - EMM - Blackberry Dynamics (NU)		\$ 34	20%	\$ 27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - EMM - Airwatch by VMWare (NU)		\$ 34	20%	\$ 27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - EMM - AppConfig (NU)		\$ 34	20%	\$ 27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - EMM - Mobile Iron (NU)		\$ 34	20%	\$ 27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Application - Identity Analytics (NU)		\$ 34	20%	\$ 27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client - Communicator (NU)		\$ 1,200	20%	\$ 967.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client - Badge (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server - Identity (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server - Telemetry (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - Logical (NU)		\$ 34	20%	\$ 27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - PACS - Tyco (NU)		\$ 34	20%	\$ 27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - PACS - Lenel (NU)		\$ 34	20%	\$ 27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - PACS - Paxton (NU)		\$ 34	20%	\$ 27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - PACS - S2Security (NU)		\$ 34	20%	\$ 27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - PACS - AMAG (NU)		\$ 34	20%	\$ 27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - PACS - Brivo (NU)		\$ 34	20%	\$ 27.40
<i>Business Intelligence & Analytics</i>	<i>Named User</i>	<i>MicroStrategy</i>	<i>Production Annual (Recurring) Named User Licensing</i>				
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Architect Bundle (NU)		\$ 1,667	20%	\$ 1,343.60
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Power User Enterprise Edition (NU)		\$ 801	20%	\$ 645.61
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Consumer User Enterprise Edition (NU)		\$ 268	20%	\$ 216.01
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client-Web (NU)		\$ 200	20%	\$ 161.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client-Desktop (NU)		\$ 200	20%	\$ 161.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client-Mobile (NU)		\$ 200	20%	\$ 161.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client-Application (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client-Application- Office (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client-Application Power-BI (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client - Application - Tableau (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client - Application - Qlik (NU)		\$ 67	20%	\$ 54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client - Hyper-Mobile (NU)		\$ 100	20%	\$ 80.60
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client - Hyper-Office (NU)		\$ 100	20%	\$ 80.60
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client - Hyper-Web (NU)		\$ 100	20%	\$ 80.60

Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client-Reporter (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server-Reporter (NU)		\$	134	20%	\$	108.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server-Intelligence (NU)		\$	400	20%	\$	322.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server-Analytics (NU)		\$	134	20%	\$	108.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server-Distribution (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server-Transaction (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server-Collaboration (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server-Geospatial (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Drivers-OLAP (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Drivers-Big Data (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - EMM - Blackberry Dynamics (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - EMM - Airwatch by VMWare (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - EMM - AppConfig (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - EMM - Mobile Iron (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Application - Identity Analytics (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client - Communicator (NU)		\$	1,200	20%	\$	967.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client - Badge (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server - Identity (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server - Telemetry (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - Logical (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - PACS - Tyco (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - PACS - Lenel (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - PACS - Paxton (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - PACS - S2Security (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - PACS - AMAG (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - PACS - Brivo (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Server	MicroStrategy	Production Perpetual (one-time) CPU Licensing						
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Power User Enterprise Edition (CPU-Prod)		\$	1,200,000	30%	\$	846,300.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Consumer User Enterprise Edition (CPU-Prod)		\$	400,000	30%	\$	282,100.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client-Web (CPU-Prod)		\$	300,000	30%	\$	211,575.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client-Desktop (CPU-Prod)		\$	300,000	30%	\$	211,575.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client-Mobile (CPU-Prod)		\$	300,000	30%	\$	211,575.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client-Application (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client-Application- Office (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client-Application Power-BI (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client - Application - Tableau (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client - Application - Qlik (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client - Hyper-Mobile (CPU-Prod)		\$	150,000	30%	\$	105,787.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client - Hyper-Office (CPU-Prod)		\$	150,000	30%	\$	105,787.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client - Hyper-Web (CPU-Prod)		\$	150,000	30%	\$	105,787.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client-Reporter (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server-Reporter (CPU-Prod)		\$	200,000	30%	\$	141,050.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server-Intelligence (CPU-Prod)		\$	600,000	30%	\$	423,150.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server-Analytics (CPU-Prod)		\$	200,000	30%	\$	141,050.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server-Distribution (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server-Transaction (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server-Collaboration (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Drivers-OLAP (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Drivers-Big Data (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - EMM - Blackberry Dynamics (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - EMM - Airwatch by VMWare (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - EMM - AppConfig (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - EMM - Mobile Iron (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Application - Identity Analytics (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client - Communicator (CPU-Prod)		\$	1,800,000	30%	\$	1,269,450.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client - Badge (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server - Identity (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server - Telemetry (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - Logical (CPU-Prod)		\$	50,000	30%	\$	35,262.50

Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - PACS - Tyco (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - PACS - Lenel (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - PACS - Paxton (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - PACS - S2Security (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - PACS - AMAG (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - PACS - Brivo (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Annual (Recurring) Licensing						
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Power User Enterprise Edition (CPU-Prod)		\$	400,000	30%	\$	282,100.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Consumer User Enterprise Edition (CPU-Prod)		\$	133,334	30%	\$	94,033.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client-Web (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client-Desktop (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client-Mobile (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client-Application (CPU-Prod)		\$	33,334	30%	\$	23,508.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client-Application- Office (CPU-Prod)		\$	33,334	30%	\$	23,508.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client-Application Power-BI (CPU-Prod)		\$	33,334	30%	\$	23,508.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client - Application - Tableau (CPU-Prod)		\$	33,334	30%	\$	23,508.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client - Application - Qlik (CPU-Prod)		\$	33,334	30%	\$	23,508.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client - Hyper-Mobile (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client - Hyper-Office (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client - Hyper-Web (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client-Reporter (CPU-Prod)		\$	33,334	30%	\$	23,508.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Server-Reporter (CPU-Prod)		\$	66,667	30%	\$	47,016.90
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Server-Intelligence (CPU-Prod)		\$	200,000	30%	\$	141,050.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Server-Analytics (CPU-Prod)		\$	66,667	30%	\$	47,016.90
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Server-Distribution (CPU-Prod)		\$	33,334	30%	\$	23,508.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Server-Transaction (CPU-Prod)		\$	33,334	30%	\$	23,508.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Server-Collaboration (CPU-Prod)		\$	33,334	30%	\$	23,508.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Drivers-OLAP (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Drivers-Big Data (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Gateway - EMM - Blackberry Dynamics (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Gateway - EMM - Airwatch by VMWare (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Gateway - EMM - AppConfig (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Gateway - EMM - Mobile Iron (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Application - Identity Analytics (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client - Communicator (CPU-Prod)		\$	600,000	30%	\$	423,150.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client - Badge (CPU-Prod)		\$	33,334	30%	\$	23,508.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Server - Identity (CPU-Prod)		\$	33,334	30%	\$	23,508.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Server - Telemetry (CPU-Prod)		\$	33,334	30%	\$	23,508.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Gateway - Logical (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Gateway - PACS - Tyco (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Gateway - PACS - Lenel (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Gateway - PACS - Paxton (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Gateway - PACS - S2Security (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Gateway - PACS - AMAG (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Gateway - PACS - Brivo (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	Non-Production Perpetual (one-time) Licensing						
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Power User Enterprise Edition (CPU-Prod)		\$	300,000	30%	\$	211,575.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Consumer User Enterprise Edition (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Client-Web (CPU-Prod)		\$	75,000	30%	\$	52,893.75
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Client-Desktop (CPU-Prod)		\$	75,000	30%	\$	52,893.75
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Client-Mobile (CPU-Prod)		\$	75,000	30%	\$	52,893.75
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Client-Application (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Client-Application- Office (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Client-Application Power-BI (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Client - Application - Tableau (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Client - Application - Qlik (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Client - Hyper-Mobile (CPU-Prod)		\$	37,500	30%	\$	26,446.88
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Client - Hyper-Office (CPU-Prod)		\$	37,500	30%	\$	26,446.88
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Client - Hyper-Web (CPU-Prod)		\$	37,500	30%	\$	26,446.88

Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Client-Reporter (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Server-Reporter (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Server-Intelligence (CPU-Prod)		\$	150,000	30%	\$	105,787.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Server-Analytics (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Server-Distribution (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Server-Transaction (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Server-Collaboration (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Drivers-OLAP (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Drivers-Big Data (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - EMM - BlackBerry Dynamics (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - EMM - Airwatch by VMWare (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - EMM - AppConfig (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - EMM - Mobile Iron (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Application - Identity Analytics (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Client - Communicator (CPU-Prod)		\$	450,000	30%	\$	317,362.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Client - Badge (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Server - Identity (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Server - Telemetry (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - Logical (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - PACS - Tyco (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - PACS - Lenel (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - PACS - Paxton (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - PACS - S2Security (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - PACS - AMAG (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - PACS - Brivo (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	Non-Production Annual (recurring) Licensing						
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Power User Enterprise Edition (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Consumer User Enterprise Edition (CPU-Prod)		\$	33,334	30%	\$	23,508.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client-Web (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client-Desktop (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client-Mobile (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client-Application (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client-Application- Office (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client-Application Power-BI (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client - Application - Tableau (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client - Application - Qlik (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client - Hyper-Mobile (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client - Hyper-Office (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client - Hyper-Web (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client-Reporter (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server-Reporter (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server-Intelligence (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server-Analytics (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server-Distribution (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server-Transaction (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server-Collaboration (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Drivers-OLAP (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Drivers-Big Data (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - EMM - BlackBerry Dynamics (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - EMM - Airwatch by VMWare (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - EMM - AppConfig (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - EMM - Mobile Iron (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Application - Identity Analytics (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client - Communicator (CPU-Prod)		\$	150,000	30%	\$	105,787.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client - Badge (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server - Identity (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server - Telemetry (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - Logical (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - PACS - Tyco (CPU-Prod)		\$	4,167	30%	\$	2,938.78

Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - PACS - Lenel (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - PACS - Paxton (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - PACS - S2Security (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - PACS - AMAG (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - PACS - Brivo (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Enterprise Content Management	SaaS	M-Files	Cloud Recurring Cost (Monthly)				10%		
Enterprise Content Management	SaaS	M-Files	User Licences - Named License	LC-NAM	\$	40	10%	\$	36.27
Enterprise Content Management	SaaS	M-Files	User Licences - Concurrent License	LC-CON	\$	100	10%	\$	90.68
Enterprise Content Management	SaaS	M-Files	User Licences - Read-only license	LC-ROL	\$	4	10%	\$	3.63
Enterprise Content Management	SaaS	M-Files	User Licences - External Connector License (full access) - per application	MO-ECN	\$	660	10%	\$	598.46
Enterprise Content Management	SaaS	M-Files	User Licences - External Connector License (read-only) - per application	MO-ECR	\$	199	10%	\$	180.44
Enterprise Content Management	SaaS	M-Files	Standard Cloud Vaults - S100 Vault	CV-S100	\$	319	10%	\$	289.25
Enterprise Content Management	SaaS	M-Files	Standard Cloud Vaults - S200 Vault	CV-S200	\$	72	10%	\$	65.29
Enterprise Content Management	SaaS	M-Files	Standard Cloud Vaults - S400 Vault	CV-S400	\$	2,399	10%	\$	2,175.29
Enterprise Content Management	SaaS	M-Files	Standard Cloud Vaults - S800 Vault	CV-S800	\$	7,999	10%	\$	7,253.09
Enterprise Content Management	SaaS	M-Files	Premium Cloud - Database (DB-S100) - per Vault	DB-S100	\$	92	10%	\$	83.42
Enterprise Content Management	SaaS	M-Files	Premium Cloud - Database (DB-S200) - per Vault	DB-S200	\$	319	10%	\$	289.25
Enterprise Content Management	SaaS	M-Files	Premium Cloud - Database (DB-S400) - per Vault	DB-S400	\$	1,065	10%	\$	965.69
Enterprise Content Management	SaaS	M-Files	Premium Cloud - Database (DB-S800) - per Vault	DB-S800	\$	4,799	10%	\$	4,351.49
Enterprise Content Management	SaaS	M-Files	Premium Cloud - High Availability Cluster (HA-P15)	HA-P15	\$	1,599	10%	\$	1,449.89
Enterprise Content Management	SaaS	M-Files	Premium Cloud - High Availability Cluster (HA-P30)	HA-P30	\$	2,799	10%	\$	2,537.99
Enterprise Content Management	SaaS	M-Files	Premium Cloud - High Availability Cluster (HA-P60)	HA-P60	\$	5,332	10%	\$	4,834.79
Enterprise Content Management	SaaS	M-Files	Extra Storage per 100 GB	ST-STD	\$	40	10%	\$	36.27
Enterprise Content Management	SaaS	M-Files	Premium Backup	ST-PBU	\$	1,132	10%	\$	1,026.44
Enterprise Content Management	SaaS	M-Files	Azure Key Vault	CA-KV	\$	665	10%	\$	602.99
Enterprise Content Management	SaaS	M-Files	Azure Express Route	CA-EXP	\$	1,599	10%	\$	1,449.89
Enterprise Content Management	SaaS	M-Files	Custom upgrade schedule	CA-UPG	\$	1,599	10%	\$	1,449.89
Enterprise Content Management	SaaS	M-Files	Premium Search Cluster PSC20	SE-20	\$	799	10%	\$	724.49
Enterprise Content Management	SaaS	M-Files	Premium Search Cluster PSC100	SE-100	\$	1,599	10%	\$	1,449.89
Enterprise Content Management	SaaS	M-Files	Premium Search Cluster PSC300	SE-300	\$	3,999	10%	\$	3,626.09
Enterprise Content Management	SaaS	M-Files	Premium Search Cluster PSC1000	SE-1000	\$	13,332	10%	\$	12,088.79
Mobile Applications Platform	Server	Data Systems Inc	DSI Application Server Development		\$	3,475	15%	\$	2,975.90
Mobile Applications Platform	Server	Data Systems Inc	DSI Application Server Production		\$	6,950	15%	\$	5,951.81
Mobile Applications Platform	Server	Data Systems Inc	DSI Base Foundation		\$	19,750	15%	\$	16,913.41
Mobile Applications Platform	Server	Data Systems Inc	DSI Logistics Suite Interface		\$	34,000	15%	\$	29,116.75
Mobile Applications Platform	Server	Data Systems Inc	DSI Full Access Device Licenses Dev		\$	1,188	15%	\$	1,017.37
Mobile Applications Platform	Server	Data Systems Inc	DSI Full Access Device Licenses Prod		\$	2,375	15%	\$	2,033.89
Mobile Applications Platform	Server	Data Systems Inc	DSI Print Agent		\$	7,300	15%	\$	6,251.54
Mobile Applications Platform	Server	Data Systems Inc	DSI Mobile Application Platform User Tier 1001+		\$	1,000,000	15%	\$	856,375.00
Mobile Applications Platform	Server	Data Systems Inc	DSI Mobile Application Platform User Tier 50-1000		\$	600,000	15%	\$	513,825.00
Mobile Applications Platform	Server	Data Systems Inc	DSI Mobile Application Platform User Tier 251-500		\$	350,000	15%	\$	299,731.25
Mobile Applications Platform	Server	Data Systems Inc	DSI Mobile Application Platform User Tier 101-250		\$	200,000	15%	\$	171,275.00
Mobile Applications Platform	Server	Data Systems Inc	DSI Mobile Application Platform User Tier 51-100		\$	90,000	15%	\$	77,073.75
Mobile Applications Platform	Server	Data Systems Inc	DSI Mobile Application Platform User Tier 26-50		\$	50,000	15%	\$	42,818.75
Mobile Applications Platform	Server	Data Systems Inc	DSI Mobile Application Platform User Tier 1-25		\$	30,000	15%	\$	25,691.25
Finance Management: AP Automation	SaaS	Inspyrus	Op-Ex Rocket - Upto 7K invoices/mo		\$	52,000	10%	\$	47,151.00

Services	Installaton	Smartbridge	Partner		\$	275	10%	\$	249.36
Services	Installaton	Smartbridge	Sr. Director		\$	275	10%	\$	249.36
Services	Installaton	Smartbridge	Director		\$	260	10%	\$	235.76
Services	Installaton	Smartbridge	Vendor software product engineer		\$	275	10%	\$	249.36
Services	Installaton	Smartbridge	Sr. Manager 2		\$	250	10%	\$	226.69
Services	Installaton	Smartbridge	Sr. Manager 1		\$	230	10%	\$	208.55
Services	Installaton	Smartbridge	Manager 2		\$	225	10%	\$	204.02
Services	Installaton	Smartbridge	Manager 1		\$	210	10%	\$	190.42
Services	Installaton	Smartbridge	Sr. Consultant 3		\$	200	10%	\$	181.35
Services	Installaton	Smartbridge	Sr. Consultant 2		\$	190	10%	\$	172.28
Services	Installaton	Smartbridge	Sr. Consultant 1		\$	180	10%	\$	163.22
Services	Installaton	Smartbridge	Consultant 2		\$	160	10%	\$	145.08
Services	Installaton	Smartbridge	Consultant 1		\$	150	10%	\$	136.01