

DIR- TSO-4396
Appendix C- Pricing Index (per Amendment1)
SmartBridge, LLC

BRAND	Software CATEGORY	SUBCATEGORY	DIR Customer Discount % off MSRP
Vendor is awarded all products available for each brand			
Data Systems	Mobile Applications Platform	Server/ DSI /Application	15.00%
Inspyrus	Finance Management: AP Automation	Op-EX Rocket, OpEx Mid-Biz, Op-Ex Enterprise, CapEx Rocket, CapEx Mid-Biz and Enterprise	10.00%
M-Files	Enterprise Content Management	SaaS -Cloud Recurring Cost (Monthly)	10.00%
MicroStrategy	Business Intelligence and Analytics	Production Perpetual (One-time) <i>Named User</i> Licensing and Annual (Recurring) <i>Named User</i> Licensing.	20.00%
MicroStrategy	Business Intelligence and Analytics	SERVER Production Perpetual (one-time) CPU Licensing <i>Production Annual (Recurring)CPU Annual Licensing</i> Non-Production Perpetual (one-time) Licensing Non-Production Annual (recurring) Licensing	30.00%
UiPath	Robotic Process Automation	Developer Studio, Orchestrator, Attended Bots, Unattended Bots, Document Understanding	2.00%
UiPath	Robotic Process Automation	Smartbridge - UiPath Rapid Automate Package (1 Developer, 1 Unattended, 1 Attended)	30.00%
Smartbridge	Crisis Management	Crisis360 Administrator. Crisis360 Emergency Responder and Crisis360 Read-only	40.00%
TECHNICAL SERVICES			
Provider	Title	Description of Service	
Smartbridge	Partner	Smartbridge provides software installation, configurartion, implementation, interfacing, maintenance, support and technical services for the SMARTBRIDGE owned software and the 3rd party products Smartbridge resell. The following personnel rates will apply for these services. The following discount rates will apply for related services provided to implement the products listed above. Smartbridge and its vendors may adjust the final services pricing based on the scope and volume of work to be delivered.	12%
Smartbridge	Sr. Director		12%
Smartbridge	Director		12%
Smartbridge	Vendor software Product Engineer		12%
Smartbridge	Sr. Technical Manager 2		12%
Smartbridge	Sr. Technical Manager 1		12%
Smartbridge	Technical Manager 2		12%

Smartbridge	Technical Manager 1	<p>Smartbridge provides software installation, configuration, implementation, interfacing, maintenance, support and technical services for the SMARTBRIDGE owned software and the 3rd party products Smartbridge resell. The following personnel rates will apply for these services. The following discount rates will apply for related services provided to implement the products listed above. Smartbridge and its vendors may adjust the final services pricing based on the scope and volume of work to be delivered.</p>	12%
Smartbridge	Sr.Technical Service Provider Level 3		12%
Smartbridge	Sr.Technical Service Provider Level 2		12%
Smartbridge	Sr.Technical Service Provider Level 1		12%
Smartbridge	Technical Services Level 2		12%
Smartbridge	Technical Services Level 1		12%
<p>Volume discounts available based on volume and project size</p>			