SMARTBRIDGE, LLC.
DIR-CPO-5138 PRODUCT & SERVICES PRICE LIST

BRAND	CATEGORY	SUBCATEGORY	PRODUCT DESCRIPTION	PART NUMBER	MSRP	DISCOUNT % OFF MSRP	DIR CUSTOMER PRICE*
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 50,000 Pages	Base Tier - Essentials	$50,000.00	5.00%	$47,856.25
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 50,000 Pages	Base Tier - Advanced	$125,000.00	5.00%	$119,640.63
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 50,000 Pages	Base Tier - Premium	$250,000.00	5.00%	$239,281.25
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 75,000 Pages	Tier 1 - Essentials	$62,000.00	5.00%	$59,341.75
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 75,000 Pages	Tier 1 - Advanced	$142,000.00	5.00%	$135,911.75
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 75,000 Pages	Tier 1 - Premium	$274,000.00	5.00%	$262,252.25
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 250,000 Pages	Tier 2 - Essentials	$64,250.00	5.00%	$61,495.28
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 250,000 Pages	Tier 2 - Advanced	$145,250.00	5.00%	$139,022.41
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 250,000 Pages	Tier 2 - Premium	$278,500.00	5.00%	$266,559.31
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 500,000 Pages	Tier 3 - Essentials	$85,000.00	5.00%	$81,355.63
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 500,000 Pages	Tier 3 - Advanced	$175,000.00	5.00%	$167,496.88
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 500,000 Pages	Tier 3 - Premium	$322,500.00	5.00%	$308,672.81
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 1,000,000 Pages	Tier 4 - Essentials	$110,000.00	5.00%	$105,283.75
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 1,000,000 Pages	Tier 4 - Advanced	$215,000.00	5.00%	$205,781.88
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 1,000,000 Pages	Tier 4 - Premium	$375,000.00	5.00%	$358,921.88
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 2,500,000 Pages	Tier 5 - Essentials	$140,000.00	5.00%	$133,997.50
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 2,500,000 Pages	Tier 5 - Advanced	$245,000.00	5.00%	$234,495.63
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 2,500,000 Pages	Tier 5 - Premium	$420,000.00	5.00%	$401,992.50
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 5,000,000 Pages	Tier 6 - Essentials	$225,000.00	5.00%	$215,353.13
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 5,000,000 Pages	Tier 6 - Advanced	$350,000.00	5.00%	$334,993.75
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 5,000,000 Pages	Tier 6 - Premium	$575,000.00	5.00%	$550,346.88
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 10,000,000 Pages	Tier 7 - Essentials	$300,000.00	5.00%	$287,137.50
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 10,000,000 Pages	Tier 7 - Advanced	$425,000.00	5.00%	$406,778.13
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 10,000,000 Pages	Tier 7 - Premium	$700,000.00	5.00%	$669,987.50
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 20,000,000 Pages	Tier 8 - Essentials	$350,000.00	5.00%	$334,993.75
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 20,000,000 Pages	Tier 8 - Advanced	$525,000.00	5.00%	$502,490.63

Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 20,000,000 Pages	Tier 8 - Premium	$850,000.00	5.00%	$813,556.25
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 35,000,000 Pages	Tier 9 - Essentials	$450,000.00	5.00%	$430,706.25
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 35,000,000 Pages	Tier 9 - Advanced	$725,000.00	5.00%	$693,915.63
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 35,000,000 Pages	Tier 9 - Premium	$1,250,000.00	5.00%	$1,196,406.25
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 55,000,000 Pages	Tier 10 - Essentials	$650,000.00	5.00%	$622,131.25
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 55,000,000 Pages	Tier 10 - Advanced	$1,025,000.00	5.00%	$981,053.13
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 55,000,000 Pages	Tier 10 - Premium	$1,650,000.00	5.00%	$1,579,256.25
Hyperscience	Software	OnPrem/Hybrid/PrivateCloud	Intelligent Document Automation Platform Annual Software License - 55,000,000+ Pages	Enterprise License	TBD	TBD	TBD
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 50,000 Pages	Base Tier - Essentials	$65,000.00	5.00%	$62,213.13
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 50,000 Pages	Base Tier - Advanced	$162,500.00	5.00%	$155,532.81
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 50,000 Pages	Base Tier - Premium	$325,000.00	5.00%	$311,065.63
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 75,000 Pages	Tier 1 - Essentials	$80,600.00	5.00%	$77,144.28
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 75,000 Pages	Tier 1 - Advanced	$184,600.00	5.00%	$176,685.28
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 75,000 Pages	Tier 1 - Premium	$356,201.00	5.00%	$340,928.88
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 250,000 Pages	Tier 2 - Essentials	$83,525.00	5.00%	$79,943.87
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 250,000 Pages	Tier 2 - Advanced	$188,825.00	5.00%	$180,729.13
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 250,000 Pages	Tier 2 - Premium	$362,050.00	5.00%	$346,527.11
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 500,000 Pages	Tier 3 - Essentials	$110,500.00	5.00%	$105,762.31
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 500,000 Pages	Tier 3 - Advanced	$227,500.00	5.00%	$217,745.94
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 500,000 Pages	Tier 3 - Premium	$419,250.00	5.00%	$401,274.66
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 1,000,000 Pages	Tier 4 - Essentials	$143,000.00	5.00%	$136,868.88
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 1,000,000 Pages	Tier 4 - Advanced	$279,500.00	5.00%	$267,516.44
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 1,000,000 Pages	Tier 4 - Premium	$487,500.00	5.00%	$466,598.44
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 2,500,000 Pages	Tier 5 - Essentials	$182,000.00	5.00%	$174,196.75
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 2,500,000 Pages	Tier 5 - Advanced	$318,500.00	5.00%	$304,844.31
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 2,500,000 Pages	Tier 5 - Premium	$546,000.00	5.00%	$522,590.25
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 5,000,000 Pages	Tier 6 - Essentials	$292,500.00	5.00%	$279,959.06
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 5,000,000 Pages	Tier 6 - Advanced	$455,000.00	5.00%	$435,491.88
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 5,000,000 Pages	Tier 6 - Premium	$747,500.00	5.00%	$715,450.94
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 10,000,000 Pages	Tier 7 - Essentials	$390,000.00	5.00%	$373,278.75
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 10,000,000 Pages	Tier 7 - Advanced	$552,500.00	5.00%	$528,811.56

Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 10,000,000 Pages	Tier 7 - Premium	$910,000.00	5.00%	*$870,983.75*
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 20,000,000 Pages	Tier 8 - Essentials	$455,000.00	5.00%	*$435,491.88*
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 20,000,000 Pages	Tier 8 - Advanced	$682,500.00	5.00%	*$653,237.81*
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 20,000,000 Pages	Tier 8 - Premium	$1,105,000.00	5.00%	*$1,057,623.13*
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 35,000,000 Pages	Tier 9 - Essentials	$585,000.00	5.00%	*$559,918.13*
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 35,000,000 Pages	Tier 9 - Advanced	$942,500.00	5.00%	*$902,090.31*
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 35,000,000 Pages	Tier 9 - Premium	$1,625,000.00	5.00%	*$1,555,328.13*
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 55,000,000 Pages	Tier 10 - Essentials	$845,000.00	5.00%	*$808,770.63*
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 55,000,000 Pages	Tier 10 - Advanced	$1,332,500.00	5.00%	*$1,275,369.06*
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 55,000,000 Pages	Tier 10 - Premium	$2,145,000.00	5.00%	*$2,053,033.13*
Hyperscience	Software	Saas	Intelligent Document Automation Platform Annual Software License - 55,000,000+ Pages	Enterprise License	TBD	TBD	TBD

Hyperscience	Software	FedRamp	Intelligent Document Automation Platform Annual Software License - 50,000 Pages	Base Tier - Premium	$350,000.00	5.00%	*$334,993.75*
Hyperscience	Software	FedRamp	Intelligent Document Automation Platform Annual Software License - 75,000 Pages	Tier 1 - Premium	$383,600.00	5.00%	*$367,153.15*
Hyperscience	Software	FedRamp	Intelligent Document Automation Platform Annual Software License - 250,000 Pages	Tier 2 - Premium	$389,900.00	5.00%	*$373,183.04*
Hyperscience	Software	FedRamp	Intelligent Document Automation Platform Annual Software License - 500,000 Pages	Tier 3 - Premium	$451,500.00	5.00%	*$432,141.94*
Hyperscience	Software	FedRamp	Intelligent Document Automation Platform Annual Software License - 1,000,000 Pages	Tier 4 - Premium	$525,000.00	5.00%	*$502,490.63*
Hyperscience	Software	FedRamp	Intelligent Document Automation Platform Annual Software License - 2,500,000 Pages	Tier 5 - Premium	$588,000.00	5.00%	*$562,789.50*
Hyperscience	Software	FedRamp	Intelligent Document Automation Platform Annual Software License - 5,000,000 Pages	Tier 6 - Premium	$805,000.00	5.00%	*$770,485.63*
Hyperscience	Software	FedRamp	Intelligent Document Automation Platform Annual Software License - 10,000,000 Pages	Tier 7 - Premium	$980,000.00	5.00%	*$937,982.50*
Hyperscience	Software	FedRamp	Intelligent Document Automation Platform Annual Software License - 20,000,000 Pages	Tier 8 - Premium	$1,190,000.00	5.00%	*$1,138,978.75*
Hyperscience	Software	FedRamp	Intelligent Document Automation Platform Annual Software License - 35,000,000 Pages	Tier 9 - Premium	$1,750,000.00	5.00%	*$1,674,968.75*
Hyperscience	Software	FedRamp	Intelligent Document Automation Platform Annual Software License - 55,000,000 Pages	Tier 10 - Premium	$2,310,000.00	5.00%	*$2,210,958.75*
Hyperscience	Software	FedRamp	Intelligent Document Automation Platform Annual Software License - 55,000,000+ Pages	Enterprise License	TBD	TBD	TBD

CATEGORY NAME	SERVICE NAME	List Cost Per Unit	Unit of Measure	Discount % off MSRP/List	DIR Customer Price
Professional Service	RPA Business Analyst	$160.00	Hour	10.00%	$145.08
Professional Service	RPA Business Consultant	$175.00	Hour	10.00%	$158.68
Professional Service	RPA Infrastructure Engineer	$175.00	Hour	10.00%	$158.68
Professional Service	RPA Developer	$150.00	Hour	10.00%	$136.01
Professional Service	RPA Developer I (Jr)	$130.00	Hour	10.00%	$117.88
Professional Service	RPA Developer, Sr.	$175.00	Hour	10.00%	$158.68
Professional Service	RPA Solutions Architect	$200.00	Hour	10.00%	$181.35
Professional Service	RPA Business Consultant, Sr.	$225.00	Hour	10.00%	$204.02
Professional Service	RPA Business Consultant, Manager	$250.00	Hour	10.00%	$226.69
Professional Service	RPA Business Consultant, Director	$275.00	Hour	10.00%	$249.36
Professional Service	RPA Business Consultant, VP	$300.00	Hour	10.00%	$272.03
Professional Service	RPA Infrastructure Architect	$225.00	Hour	10.00%	$204.02
Professional Service	RPA Infrastructure Engineer, Sr.	$210.00	Hour	10.00%	$190.42
Professional Service	RPA Project Administrator	$80.00	Hour	10.00%	$72.54
Professional Service	RPA Project Coordinator	$90.00	Hour	10.00%	$81.61
Professional Service	RPA Project Manager	$150.00	Hour	10.00%	$136.01
Professional Service	RPA Project Manager, Sr	$175.00	Hour	10.00%	$158.68
Professional Service	RPA Program Manager	$200.00	Hour	10.00%	$181.35
Professional Service	RPA Engagement Manager	$225.00	Hour	10.00%	$204.02
Professional Service	RPA Developer Lead	$175.00	Hour	10.00%	$158.68
Professional Service	RPA Technical Services Director	$225.00	Hour	10.00%	$204.02
Professional Service	RPA Trainer	$150.00	Hour	10.00%	$136.01
Professional Service	RPA Trainer, Sr.	$175.00	Hour	10.00%	$158.68
Professional Service	AI/ML/MLP Business Analyst	$165.00	Hour	10.00%	$149.61
Professional Service	AI/ML/MLP Business Consultant	$175.00	Hour	10.00%	$158.68
Professional Service	AI/ML/MLP Infrastructure Engineer	$175.00	Hour	10.00%	$158.68
Professional Service	AI/ML/MLP Engineer	$155.00	Hour	10.00%	$140.55
Professional Service	AI/ML/MLP Engineer I (Jr)	$135.00	Hour	10.00%	$122.41
Professional Service	AI/ML/MLP Engineer, Sr.	$175.00	Hour	10.00%	$158.68
Professional Service	AI/ML/MLP Solutions Architect	$225.00	Hour	10.00%	$204.02
Professional Service	AI/ML/MLP Business Consultant, Sr.	$200.00	Hour	10.00%	$181.35
Professional Service	AI/ML/MLP Business Consultant, Manager	$225.00	Hour	10.00%	$204.02
Professional Service	AI/ML/MLP Business Consultant, Director	$275.00	Hour	10.00%	$249.36
Professional Service	AI/ML/MLP Business Consultant, VP	$300.00	Hour	10.00%	$272.03
Professional Service	AI/ML/MLP Infrastructure Architect	$225.00	Hour	10.00%	$204.02
Professional Service	AI/ML/MLP Infrastructure Engineer, Sr.	$200.00	Hour	10.00%	$181.35
Professional Service	AI/ML/MLP Project Administrator	$90.00	Hour	10.00%	$81.61
Professional Service	AI/ML/MLP Project Coordinator	$100.00	Hour	10.00%	$90.68
Professional Service	AI/ML/MLP Project Manager	$175.00	Hour	10.00%	$158.68
Professional Service	AI/ML/MLP Project Manager, Sr	$200.00	Hour	10.00%	$181.35
Professional Service	AI/ML/MLP Program Manager	$225.00	Hour	10.00%	$204.02
Professional Service	AI/ML/MLP Engagement Manager	$250.00	Hour	10.00%	$226.69
Professional Service	AI/ML/MLP Developer Lead	$195.00	Hour	10.00%	$176.82
Professional Service	AI/ML/MLP Technical Services Director	$225.00	Hour	10.00%	$204.02
Professional Service	AI/ML/MLP Trainer	$150.00	Hour	10.00%	$136.01
Professional Service	AI/ML/MLP Trainer, Sr.	$175.00	Hour	10.00%	$158.68
Professional Service	AI/ML/MLP Data Scientist, Jr	$175.00	Hour	10.00%	$158.68
Professional Service	AI/ML/MLP Data Scientist	$225.00	Hour	10.00%	$204.02
Professional Service	AI/ML/MLP Data Scientist, Sr	$275.00	Hour	10.00%	$249.36